



UWA STUDENT GUILD – 2019 Budget Report

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INTRODUCTION

It is my pleasure as the inaugural Guild General Secretary to present the 2019 Budget of the UWA Student Guild. The following budget has been developed in consultation with the Managing Director of the Guild, the director of each department (Finance, Student Services and Commercial), the Guild President (Student Councils) and the Strategic Resources Committee.

I personally would like to thank Tony Goodman and Mutya Maragiot-Joseph for their cooperation and responsiveness to this year's many budget change requests across a various number of departments.

This document outlines the anticipated income and expenditure figures, Guild department budgets and capital expenditure figures as recommended by the SRC. All expenditure figures are accurate as of the 9th of December 2018.

The SRC have approved a budget deficit of \$301,948 (noted discrepancy) for 2019. This figure includes all items listed in the summary table below.

Item	2019 FY Budget	2018 MY Budget	2018 FY Budget
Membership Revenue	2,693,970	2,693,970	2,943,970
Commercial	313,190	203,474	468,474
Guild Departments	-855,561	-789,932	-820,599
Services and Activities	-1,338,237	-1,381,394	-1,368,581
Corporate Services	-1,350,314	-1,290,770	-1,275,159
Non-Operating Income	235,000	124,700	124,700
Accounting Profit (Loss)	-\$ (301,952)	-\$ (439,952)	\$72,805

Included for each budget item that has changed from the previous year is a brief justification for the change, however this will not be an exhaustive document and will omit justifications for many of the smaller item changes. If you would like so more information on any of the items in this document, please consult the "Budget 2019 V8" Excel document or feel free to contact me at: treasurer@guild.uwa.edu.au.

MEMBERSHIP INCOME

SSAF Income

The estimated income from SSAF fees for 2019 is \$2,684,470. This is obviously contingent on the number of enrolments UWA receives for next year.

Associate Membership Income

The estimated income from associate memberships for 2019 is \$9,500.

Total Membership Income: \$2,693,970.00

COMMERCIAL

Property

The 2019 income figure for property is \$143,262, an increase of \$50,188 from the 2018 mid-year figure of \$93,075. This is reflective of:

- Additional income due to prospective tenant expected to occupy Guild Village Café area beginning in the second half of 2019.

Catering Property

The 2019 income figure for catering property is \$195,658, an increase of \$211,278 from the 2018 mid-year figure of -\$15,620. This is reflective of:

- Increase in revenue is due to the expected occupancy of the tenants in the Refectory area beginning March of 2019.

Second Hand Bookshop

The 2019 income figure for the Second Hand Bookshop is \$1,694, an increase of \$610 from the 2018 mid-year figure of \$1,084. No significant change is expected in 2019, so the budget is set as comparable to the results of 2018.

Tavern

The 2019 income figure for the Tavern is \$39,628, a decrease of \$5,386 from the 2018 mid-year figure of \$45,015. This is reflective of:

- Increase of club events calendar for 2019.
- Increased revenue for Tavern space hire.
- Reduction in wage costs by more closely considering the number of staff that are needed to be rostered on.

Catering Outlets

The budgeted summary position for Catering Outlets in 2019 is an operating loss of \$67,053.

Dentistry

The 2019 income figure for the Dentistry is \$28,796, a decrease of \$21,204 from the 2018 mid-year figure of \$50,000. This is reflective of:

- The opening of the new Perth Children Hospital which is expected to cause a significant reduction in revenue.

Functions

The 2019 income figure for the Dentistry is \$70,508, a decrease of \$179,492 from the 2018 mid-year figure of \$250,000. This is reflective of:

- Functions operations has lost its biggest revenue stream of UWA Graduation.

Guild Village Café

Due to the scheduled opening of the Refectory area, Guild Village Café is expected to be temporarily closed in 2019 so no income/loss is forecasted.

Hackett Café

The 2019 income figure for the Hackett Café is -\$4,683, a decrease of \$4,683 from the 2018 mid-year figure of \$0. This is reflective of:

- More promotional deals being available at the café such as the \$8 Eggs Benedict.

Kitchen

The 2019 income figure for the Hackett Café is -\$202,482, a decrease of \$19,927 from the 2018 mid-year figure of -\$182,555. This is reflective of:

- A slightly increased demand for Guild catered food.

Nedlands Café

The 2019 income figure for the Nedlands Café is -\$21,460, an increase of \$1,040 from the 2018 mid-year figure of -\$22,500. No significant change is expected in 2019, so the budget is set as comparable to the results of 2018.

Quobba Gnarning Café

The 2019 income figure for the Quobba Gnarning Café is \$282,828, a decrease of \$14,029 from the 2018 mid-year figure of \$296,857. No significant change is expected in 2019, so the budget is set as comparable to the results of 2018.

Catalyst Café

The 2019 income figure for the Catalyst Café is \$81,900, an increase of \$575 from the 2018 mid-year figure of \$81,325. No significant change is expected in 2019, so the budget is set as comparable to the results of 2018.

Somerville

The UWA Student Guild will not participate in Somerville Theatre operations in 2019.

Total Commercial Activity Income \$313,190.00

GUILD DEPARTMENTS

All expenditure figures are accurate as of 9th December 2018.

Access Department

Expenditure for the Access Department in 2018 was \$1,428.29. The recommended 2019 budget is \$5,300, an increase of \$2,250 from the 2018 budget.

This is reflective of some events from the Welfare department now being undertaken by the Access department as well as the department conducting an accessibility audit.

Albany Students' Association

Expenditure for the Albany Students' Association in 2018 was \$2,063.06. The recommended 2019 budget is \$3,450, an increase of \$450 from the 2018 budget.

This is reflective of being in anticipation of refurbishing the Dungeon.

Education Council

Expenditure for the Education Council in 2018 was \$3,299.49. The recommended 2019 budget is \$69,816, an increase of \$64,950 from the 2018 budget.

This is reflective of the burden of \$64,000 worth of grants being shifted from the Guild Council budget to the Education Council budget.

Environment Department

Expenditure for the Environment Department in 2018 was \$1486.05. The recommended 2019 budget is \$775, a decrease of \$3,825 from the 2018 budget.

This is reflective of much higher engagement expected for Keep Cup events, so this is not in fact an actual decrease in the spending money for the Environment Department but instead just a higher income budgeted for them.

Guild Council

Expenditure for the Guild Council in 2018 was \$225,365.00. The recommended 2019 budget is \$293,134, a decrease of \$3,521 from the 2018 budget.

This is reflective of once again the burden of grants being shifted from the Guild Council budget to the Education Council budget along with usual increases across other items.

International Students' Department

Expenditure for the International Students' Department in 2018 was \$8,138.58. The recommended 2019 budget is \$12,150, an increase of \$2000 from the 2018 budget.

This is reflective of rebranding expenses associated with the transition from International Students' Services to International Students' Department.

Mature Aged Students' Association

Expenditure for the Mature Aged Students' Association in 2018 was \$885.24. The recommended 2019 budget is \$1,200, a decrease of \$1,100 from the 2018 budget.

This is reflective of relative inactivity of MASA for the past few years.

Pelican Magazine

Expenditure for the Pelican Magazine in 2018 was \$35,510.32. The recommended 2019 budget is \$50,781, a decrease of \$2,121 from the 2018 budget.

This is reflective of a significant proportion of the Pelican budget not being utilised in 2018.

Postgraduate Students' Association

Expenditure for the Postgraduate Students' Association in 2018 was \$54,361.41. The recommended 2019 budget is \$92,514, an increase of \$3,941 from the 2018 budget.

This is reflective of standard minimum wage increases due to inflation.

Presidential Office

Expenditure for the Presidential Office in 2018 was \$42,940.39. The recommended 2019 budget is \$62,515, an increase of \$4,895 from the 2018 budget.

This is reflective of standard minimum wage increases due to inflation.

Public Affairs Council

Expenditure for the Public Affairs Council in 2018 was \$7227.31. The recommended 2019 budget is \$12,560, a decrease of \$3,840 from the 2018 budget.

This is reflective of a significant proportion of the Public Affairs Council budget not being utilised in 2018 as well as increased income expected from events such as Fringe Week.

Pride Department

Expenditure for the Pride Department in 2018 was \$5113.83. The recommended 2019 budget is \$6,130, a decrease of \$490 from the 2018 budget.

This is reflective of no significant change is expected in 2019, so the budget is set as comparable to the results of 2018.

Residential Students' Department

Expenditure for the Residential Students' Department in 2018 was \$199.18. The recommended 2019 budget is \$13,120, an increase of \$3,120 from the 2018 budget.

This is reflective of the increasing population of college row students whom RSD represents, as well as a restructure of the committee that aims to increase the effectiveness of the department.

Societies Council

Expenditure for the Societies Council in 2018 was \$7,917.85. The recommended 2019 budget is \$12,400, a decrease of \$5,350 from the 2018 budget.

This is reflective of a significant proportion of the Societies Council budget not being utilised in 2018.

Western Australian Students Aboriginal Corporation

Expenditure for the Western Australian Students Aboriginal Corporation in 2018 was \$0.00. The recommended 2019 budget is \$9,802, an increase of \$4,602 from the 2018 budget.

This is reflective of a significant expected growth for the department for the upcoming year.

Welfare Department

Expenditure for the Welfare Department in 2018 was \$5391.12. The recommended 2019 budget is \$9,700, a decrease of \$1,540 from the 2018 budget.

This is reflective of some events from the Welfare department now being undertaken by the Access department.

Women's Department

Expenditure for the Women's Department in 2018 was \$9,004.27. The recommended 2019 budget is \$14,013, an increase of \$1,008 from the 2018 budget.

This is reflective of conference organising activities.

Sports Council

Expenditure for the Sports Council in 2018 was \$1068.39. The recommended 2019 budget is \$4,500, a decrease of \$2,800 from the 2018 budget.

This is reflective of a significant proportion of the Sports Council budget not being utilised in 2018.

Total expenditure across Guild Departments: \$855,561.00

SERVICES AND ACTIVITIES

Student Assist

The 2019 outflow figure for Student Assist is \$ 460,940, an increase of \$38,134 over the 2018 mid-year figure of \$422,806. This is reflective of:

- Increases to some operational expenses to consolidate them with actual amounts spent in 2018.
- Additional student assist personnel.
- Staff EBA increases.

Events

The 2019 outflow figure for Events is \$276,954, a decrease of \$12,400 under the 2018 mid-year figure of \$289,354. No significant change is expected in 2019, so the budget is set as comparable to the results of 2018.

Marketing and Membership

The 2019 outflow figure for Marketing and Memberships is \$255,773, an increase of \$33,687 over the 2018 mid-year figure of \$222,086. This is reflective of:

- Significant decrease in advertising income.
- Staff EBA increases.

Design

The 2019 outflow figure for Design is \$128,284, a decrease of \$109,803 under the 2018 mid-year figure of \$238,087. This is reflective of:

- Printing cost provisions.
- Lower staff number.

Volunteering Centre

The 2019 outflow figure for the Volunteering Centre is \$216,286, an increase of \$7,225 over the 2018 mid-year figure of \$209,061. This is reflective of:

- Staff EBA increase.
- Increase to consultants' budget.

Total Services and Activities Expenditure: \$1,338,237.00

CORPORATE SERVICES

Administration

The budgeted cost of Administration in 2019 is \$559,073, an increase of \$28,698 over the 2018 mid-year budget of \$530,374. This increase is reflective of:

- Increase in Employee training, development and incentives.
- Staff wage employee increases.

Finance

The budgeted cost of Finance in 2019 is \$651,215, an increase of \$24,771 over the 2018 mid-year budget of \$626,444. This increase is reflective of:

- Staff EBA increases.

Information Technology

The budgeted cost of Information Technology services in 2019 is \$140,027, an increase of \$6,075 over the 2018 mid-year budget of \$133,952. This increase is reflective of:

- Decreasing consultant provisions.

Total Corporate Services Expenditure: \$1,350,314.00

CAPITAL EXPENDITURE

Website - \$100,000.00

Redevelopment of the Guild website and upgrading to meet hardware requirements in addition to the \$45,000 from the 2018 budget.

Guild Village Precinct - \$500,000.00

Includes a new Café, Guild Village fit outs as well as additional doors facing towards James Oval.

Student Assist Transfer Fit Out - \$200,000.00

New Student Assist area fit out and transfer costs.

Total Capital Expenditure: \$800,000.00

NON-OPERATING INCOME

Interest Income

The 2019 interest income figure is \$250,000, an increase of \$110,000 over the 2018 mid-year figure of \$140,000. This is reflective of higher income derived from higher investment balance due to lower capex expenditure.

Interest Expense

The 2019 interest expenditure figure is \$15,000, a decrease of \$300 under the 2018 mid-year figure of \$15,300. No significant change is expected in 2019, so the budget is set as comparable to the results of 2018.

Total Non-Operating Income: \$235,000.00

BUDGET SUMMARY

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COUNCIL RECOMMENDATIONS

My recommendations to the 106th Guild Council as the General Secretary, are that Guild Council approve of the following motions:

- 1. The Guild Council approves the 2019 Preliminary Budget Deficit-Surplus figure of \$301,948 (deficit), as recommended by the Strategic Resources Committee.*
- 2. The Guild Council approves the line items in the 2019 Preliminary Budget pack, as recommended by the Strategic Resources Committee.*

Kind Regards,



Adhish Kastha
106th Guild Council
General Secretary