



Voting Members: Emma Mezger, Dauda (Daj) Janneh, Avery Wright, Adam Elyousef, Constantinos (Costa) Toufexis.

Non-voting/Co-opted Members:

Staff: Jack Spagnuolo, Barbara Buxmann, Caitlin MacPhail, Daniel Lopes, Gus Potenza.

1.0 WELCOME AND OPENING

Meeting opens 10:03 AM

1.1 Present

Emma Mezger, Dauda (Daj) Janneh, Avery Wright, Constantinos (Costa) Toufexis, Barbara Buxmann, Gus Potenza, Jack Spagnuolo, Caitlin MacPhail, Daniel Lopes

1.2 Apologies

Adam Elyousef

1.3 Proxies

1.4 Not Present

1.5 Invited

2.0 CONFIRMATION OF PREVIOUS MINUTES

N/A

3.0 BUSINESS COMPLETED VIA CIRCULAR

Free Breakfast Working Group Terms of Reference approved

Night Market Working Group Terms of Reference approved

4.0 CONFLICTS OF INTEREST

Emma states that she is a Red Bull employee.

5.0 COMMITTEE BUSINESS

5.1 Review of Action Points

5.1.1 UWA Tavern Update

Jack begins by introducing and commending Gus, the new Tavern Manager.

Gus mentions excitement regarding events run by clubs shown.

Jack says Gus is working with Haeden, the previous Tavern manager, on a new menu, and it is now official, after a one week trial run, with positive feedback from students.

5.1.2 Guild Cafes Update

Barbara mentions it is still very early to talk about the numbers. There will be new products and specials coming. Covid caused some problems, especially with staff, but things are starting to shape up.

Jack says every café has been opened, except Nedlands Café.

5.1.3 IGA Picnic Basket Menu

Daj says he reached out to the owner of IGA, Rajal for a picnic basket menu. There will be free picnic gear for UWA students to borrow, which will include the option to hire out food, in the shape of a deal from IGA. IGA will have a picnic deal with usual picnic deals, with those foods at a discounted price. Waiting on picnic gear and waiting on her to finalise food options.

Caitlin asks if that will be hired out through the GSC.

Daj says yes.

Jack says this should go through Marketing, and advertised on social media.

Daj says he has been waiting on the picnic baskets then he will take further steps.

Jack and Caitlin like the concept.

Jack says tenants at UWA are keen, especially after last year, to do more, and Rajal is ready to take on anything to service students.

5.2 Mates Rates Deal

Daj says the 'Mates Rates Deal' is an initiative that focuses on outlets making deals for students, those in larger groups. If they purchase food in a group, the restaurant could add more food items, e.g. chips to share. Daj says he went through this with Jack and Tony and wanted to hear everyone's thoughts on it.

Jack says profitability must be taken into account considering we already give a Guild discount. Jack is not opposed to the idea and asks Barbara to give her thoughts.

Barbara says she will think of this further and says this will have to be tailored to each tenant specifically as they all sell different food types.

5.3 Nedlands Café

Jack says Nedlands Café was not opened last year for several reasons. One of which was the lack of students visiting the café, which resulted in a \$22,000 loss, offset a little bit by the fact that the kitchen was hired out. More money could have been lost. Other reason was Covid-19, with less students on campus, and the Nedlands campus had even less students on site.

After a 10% increase in enrolment, the café has been requested to open again.

A coffee cart trial is being considered, with some snacks, in the middle of the campus. Depending on this engagement, plans will be reconsidered.

Emma says creating a café there will not result in a long-term benefit, and points out the 10% increase in enrolments is mainly from domestic enrolments, and the absence of international students and online students offsets this ratio.

Caitlin says she received no messages/complaints about the Nedlands café closing.

Daj asks what Facsoc is relevant to engage with on the Nedlands campus.

Emma says ALVA.

5.4 Business Café

Jack hopes student numbers improve from previous years. The building doesn't engage students in that actual area. The issue is not about food or coffee, it is about how many students use that building. Some extra events should be run in the Business Café and Jack says he has spoken to Callum Lindsay, the ECOMS President, in regards to events in that building. Any feedback about the building/café should be relayed to Jack. Screens are to be installed in there later this year. Newspapers and journals are already stationed there as well.

Emma asks about the demographic of Business café, and its visitors and states that a large percentage of those students are Chinese. It could be worth trialing Eastern food in that café.

Jack responds that Mr Foo moved from Guild Village, and was very popular, to Business café. There was not much feedback received.

Barbara says the problem with Business School is that not enough people come through, hence it is difficult to have a variety.

Jack says he is most importantly seeking student feedback.

Caitlin says there was a survey and many of the 77 responses were that the café is too far.

Daj asks about events at Business School. He says there should be a focus on collaborations, which will bring traction. He suggests weekly/regular run events at the café.

Jack says with the café being present, he does not mind having a food truck, as students tend to use the whole precinct, and says there is a water tank and power there for a food truck to set up for events. He adds there could be engagement in the courtyard.

Jack says that Daj could be willing to travel with the Free Breakfast initiative, at Nedlands for example.

Caitlin asks if there will be a collaboration with Facsocs for the Free Breakfast.

Daj says that is what is happening.

Jack says he wants student feedback constantly.

6.0 ALL OTHER BUSINESS

N/A

7.0 CLOSE AND NEXT MEETING

Meeting finished at 10:31 AM.

The next Catering and Tavern Committee Meeting will be held on Wednesday 17th March in Meeting Room 1. Please send apologies to the Chair at least 48 hours prior to the meeting.





Voting Members: Emma Mezger, Dauda (Daj) Janneh, Avery Wright, Adam Elyousef, Constantinos (Costa) Toufexis.

Non-voting/Co-opted Members:

Staff: Jack Spagnuolo, Barbara Buxmann, Caitlin MacPhail, Daniel Lopes, Gus Potenza.

1.0 WELCOME AND OPENING

Meeting opens 10:04 AM

1.1 Present

Adam Elyousef, Dauda (Daj) Janneh, Constantinos (Costa) Toufexis, Gus Potenza, Jack Spagnuolo, Caitlin MacPhail, Gus Potenza

1.2 Apologies

Barbara Buxmann, Emma Mezger, Avery Wright

1.3 Proxies

1.4 Not Present

Daniel Lopes

1.5 Invited

2.0 CONFIRMATION OF PREVIOUS MINUTES

Minutes from previous Wednesday 17th February 10 AM Catering & Tavern meeting are unanimously approved.

3.0 BUSINESS COMPLETED VIA CIRCULAR

N/A

4.0 CONFLICTS OF INTEREST

Emma states that she is a Red Bull employee.

5.0 COMMITTEE BUSINESS

5.1 Review of Action Points

5.1.1 UWA Tavern Update

Updates from Gus: working on staff morale behind the scenes, good feedback from customers, reviewing menus yet to happen. Changing furniture around and making sure staff are well trained. Also, looking into reducing wastage. Good progress up until now.

Jack says with Gus coming in, there is a new perspective. A lot of background work helping improve the operation of Tav.

5.1.2 Guild Cafes Update

Jack says Barbara is working from home. Generally, going well, good traffic across Quobba and Hackett. Didn't reopen Nedlands café at the beginning of semester 1, will open on Friday 19 March. Discussion surrounding opening Business School Cafe beyond 3 pm after several enquiries, and will check for extra classes for viability.

Jack adds a discussion regarding tenant to replace Rocket Fuel in the corner. Work will begin in the second half of semester. Rocket Fuel will move to the Grove, where the power box is. Architect suggestion is to have empty space where Rocket Fuel currently is and open it up to Oak Lawn.

Adam asks about type of tenants we would have instead of rocket fuel.

Jack responds with tenants that would not require to fry anything. There has been a shortage of staff at Guild outlets because of job keeper, and it is hard for Barbara to operate with limited staff. There will be new people hired in April.

Jack adds that Hackett café started slow at the beginning of the semester, usually does, as it is a study space as well. With Quobba opening, it took away some students from Hackett. Items will be renewed on the menu at Hackett in the second semester.

Daj asks about extending hours of Quobba to possibly 2 hours.

Jack responds saying they already open till 8 PM, and with exams, they open till 10 PM. It dies off after around 7:30 PM, Jack mentions, evidenced by the detectors at the entrance of Reid. During exam period, it will extend to 10:30 PM. As it pertains to vending machines, Jack suggests having one in each floor, as they are heavily used.

Jack and Daj discuss having coffee machines at the libraries. It has been offered to library services but there has been no response from them for after-hours coffee. There is already a coffee agreement with the vending operator.

Daj concludes that the most efficient way is having coffee machine in libraries.

5.2 Mates Rates Deal

Daj says the deal is not financially viable after consulting with Emma and Jack. It will restart and be looked into further down the line.

Jack mentions the effect of Covid-19, and states that it is financially disadvantageous. Suppliers have also had a tough year so they are not willing to take on the deal. It would also take more discount from the PNL.

Daj suggests focusing on sponsorships, and getting those suppliers to give out freebies. Jack says we have received different free things, such as cereal and yogurt in the past but there is not several options out there at the moment. Daj states looking into the deal when it is more financially viable.



5.3 Sundowners

This relates to the incident that occurred on the foreshore, where alcohol was consumed and an issue of underage drinking.

Jack states that the objective is to bring clubs back into our 'area', the Tavern. Liquor licensing may impose sanctions if this incident occurs again. He also mentions providing a designated area and offers. Currently, clubs are not charged for hiring out the space. Jack says we cannot discount alcohol more than 50% of value.

Gus says that a plan is in the works to make the transition from Matilda Bay to the Tavern. He has also discussed the Tav contingency plan with Emma. The commercial viability of the Tav is not to be compromised, hence why there cannot be sizeable discounts. Free alcohol is not an option either.

Daj asks if they can BYO, but Jack says it is illegal.

Daj presents some points sent to him by Emma:

- Presenting a package to club during first 3 weeks of semester, from 4 pm to 7 pm max. Location: Tav courtyard, free of charge. Clubs organize bar tab at their own cost. Baseline costs: minimum costs for club including security.

Jack says it is to be designed in a way that generates income.

- Clubs cannot advertise free alcohol. Food can be negotiated to be served at a lower cost.

Daj suggests possibly having clubs participate financially, where members pay for purchase.

Caitlin points out that drinking on foreshore is illegal regardless.

Daj says moderate level of consuming alcohol or run at own private function. However, if a club is affiliated to the Guild, the Guild will be responsible regardless of location.

Jack reaffirms that the Guild remains liable.

Daj says we must promote healthier drinking.

Jack suggests bringing it to SRC and possibly suggesting increasing the Tav budget.

Daj says that clubs prefer to collaborate. One option is that clubs could signup, possibly at Oak Lawn, with proper security and first aid in place.

Gus mentions this is similar to Block party, an event already run. The main issue remains funding and how it affects the Tavern, mainly.

Lastly, Jack suggests having a Foreshore sundowner and getting a licence across the road.



6.0 ALL OTHER BUSINESS

N/A

7.0 CLOSE AND NEXT MEETING

Meeting finished at 10:53 AM.

The next Catering and Tavern Committee Meeting will be held on Wednesday 21st April in Meeting Room 1. Please send apologies to the Chair.





Voting Members: Emma Mezger, Dauda (Daj) Janneh, Avery Wright, Adam Elyousef, Constantinos (Costa) Toufexis.

Non-voting/Co-opted Members:

Staff: Jack Spagnuolo, Barbara Buxmann, Caitlin MacPhail, Daniel Lopes, Gus Potenza.

1.0 WELCOME AND OPENING

Meeting opens 10:05 AM

1.1 Present

Emma Mezger, Adam Elyousef, Dauda (Daj) Janneh, Avery Wright, Barbara Buxmann, Gus Potenza, Jack Spagnuolo, Caitlin MacPhail, Daniel Lopes

1.2 Apologies

1.3 Proxies

1.4 Not Present

Constantinos (Costa) Toufexis

1.5 Invited

2.0 CONFIRMATION OF PREVIOUS MINUTES

Minutes from previous Wednesday 17th March 10 AM Catering & Tavern meeting are unanimously approved.

3.0 BUSINESS COMPLETED VIA CIRCULAR

N/A

4.0 CONFLICTS OF INTEREST

Emma states that she is a Red Bull employee.

5.0 COMMITTEE BUSINESS

5.1 Review of Action Points

5.1.1 UWA Tavern Update

Gus says April's frequency of student visits was fluctuating and the Tavern was generally quiet. There was a private party held in early April and there will be more private events to fill too. As business slows down, then lockdown followed, it was not ideal, in April. There have been a few cancelled events, that have been postponed to semester 2.

Daj asks number of events set to happen in May.

Gus says that there will be a good number of events, compared to April. Saturday parties and corporate parties are a good stream of revenue, adds Gus. Leading to exam week, business is expected to slow down by the end of May.

Emma says during study week, student visits will fluctuating as well.

Gus adds that there are improved systems and procedures in place from March to May, set to see increase in efficiency, as well as a reduction in wages.

Daj asks about kitchen specials and deals to attract students to the Tavern.

Gus states that there have been several kitchen specials, like the soup and lasagna specials. There have also been collaborations with clubs to create their own cocktails (Pride cocktails, Harry Potter club, Block Party, and the End of Semester party). The first guest tap was chosen by the Beer club, being the first of the range, and it was quite successful.

Jack asks about strategies to attract students to the Tavern.

Gus says student-run events, especially with clubs will help massively.

Daj states that this is pivotal and clubs would be open to hosting events at the Tavern.

5.1.2 Guild Cafes Update

Barbara says that it's been an interesting semester. It had a good start, and things never got back on track after lockdown, with sales not up to expectations. PnL's good for the beginning of semester, then after lockdown never really got back on track nor expected sales. PnL's overall came back in line, and vocation is the time to make mini reviews on the menu. She is currently looking at menu changes, adding barista training, and new soy milk, from a new dairy company with good feedback.

Barbara states that Quobba Gnarning operated with extended hours during the extended hours and received visitors as expected.

Daj says Quobba Gnarning remaining open during exam season is very important.

Jack states that construction will take place at Catalyst Café and will continue towards the end of the semester holiday.

Barbara says it will be similar to how Reid operates during exam season.

This will be further discussed in next months Catering & Tavern meeting says Jack.

Barbara says Nedlands Café will be discussed in more detail in the next Catering & Tavern meeting as well, after meeting with ALVA.

Emma says consulting with ALVA is pivotal.

6.0 ALL OTHER BUSINESS

N/A

7.0 CLOSE AND NEXT MEETING

Meeting finished at 10:30 AM.

The next Catering and Tavern Committee Meeting will be held on Wednesday June 16th in Meeting Room 1. Please send apologies to the Chair at least 48 hours prior to the meeting.

